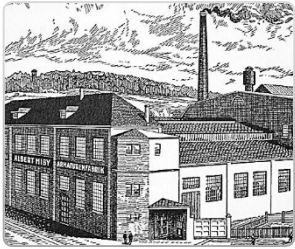




ELAFLEX HIBY

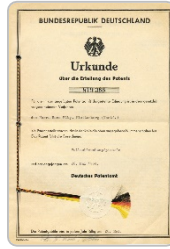
Company profile

History



1913

Foundation of company Albert HIBY (bronze casting) in Plettenberg: Fire estinguishe fittings and gate valves



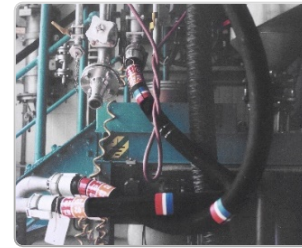
1950

HIBY production change to petroleum based components, Patent for easy operation petroleum valves



1954

Foundation of ELAFLEX - Gummi Ehlers by Karlheinz Ehlers Start of cooperation with CONTINENTAL (hoses) and HIBY (nozzles)



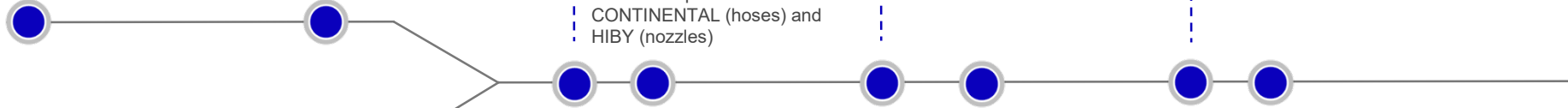
1980's

Development of new types of universal chemical hoses (UTS, EFS)



1996

Shareholding of MannTek (DDC Dry Disconnect Couplings)



1923

Founded by Karl M.C. Ehlers in Hamburg: Technical Equipment Distributor for navy & shipyards



1948

Development of refuelling equipment: e.g. hoses and fittings for aircraft refueling 'Berlin Airlift'



~1960

Development / production of ZVA and SLIMLINE petrol pump hoses Start of cooperation with CONTINENTAL (expansion joints)



1990's

Development / production of active vapour recovery system



1997

Partnership of ELAFLEX and HIBY: Foundation of ELAFLEX Tankstellentechnik (ETT)



History



2000

Acquisition of distribution and brand rights for PAGUAG hoses (PAL)



2010

Reorganization of ELAFLEX Tankstellentechnik (ETT) to ELAFLEX HIBY Tanktechnik (EHT)

Shareholding of Reiflexa (Special Rubber Expansion Joints)



2016

Shareholding of DANTEC Ltd (Composite hose technology)



2019

Shareholding of ALJAC Fuelling Components Ltd. (Aircraft Refuelling Equipment)

2002

Acquisition of distribution and brand rights for Gossler refuelling equipment

2010

Key shareholder of L.G. Equipment ('GasGuard' nozzles)

2016

Renaming to ELAFLEX PACIFIC

2013

Market launch of ELAPHARM®: Pharmaceutical hoses

2017

Shareholding of OASIS Engineering (manufacturer of CNG components)

Expansion of warehouse capacity at Elaflex Hamburg (5800 m²)

2020

Merger of Elaflex - Gummi Ehlers and Elaflex Hiby Tanktechnik: ELALFLEX HIBY GmbH & Co. KG



Profile

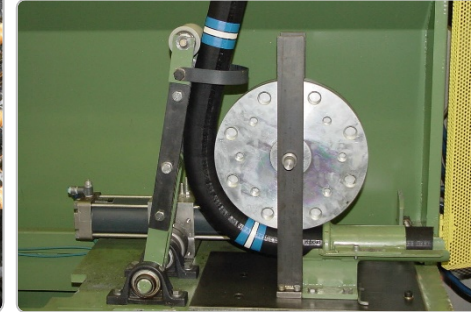
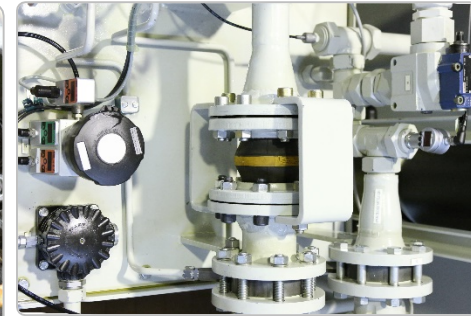
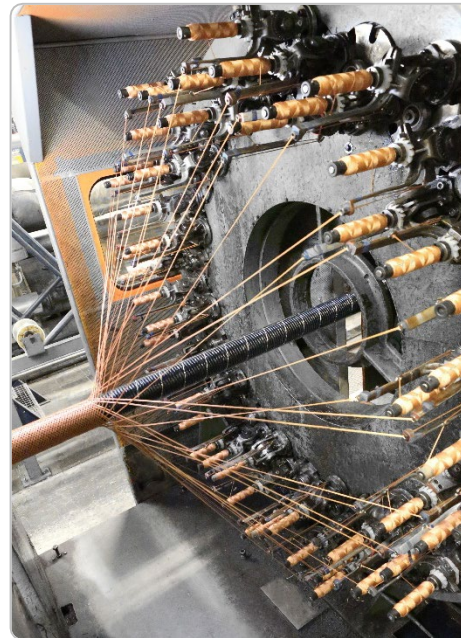
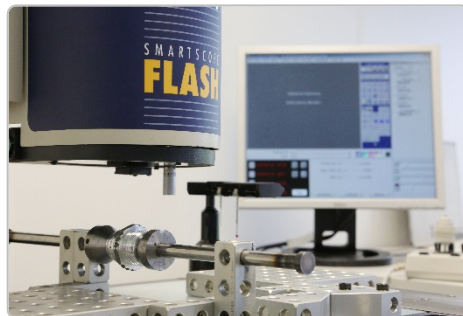
- ▶ Headquarter: Hamburg, Germany
- ▶ Employees: ELAFLEX HIBY Hamburg > 140 (ELAFLEX Group > 630)
- ▶ Business Sector: Refuelling Equipment and Rubber Expansion Joints
- ▶ Products: Refuelling equipment and safe connections for the transfer of hazardous goods and sensitive fluids: hoses, fittings, couplings, expansion joints and nozzles
- ▶ Export ratio: > 70 Percent
- ▶ Quality assurance: ISO 9001:2015, AQAP-2130 for NATO supplies
- ▶ Distribution: Partners, agents and subsidiaries



Strengths

- ▶ **High Quality**
'state of the art' products / safety philosophy

- ▶ **Own research and development**
close cooperation with our customers / Standards Institutes and Notified Bodies



Strengths

- ▶ **Outstanding life expectancy**

long service life of our products / low cost of ownership for the customer

Elaflex products 'in use for decades'. Production date identifiable.



Strong Position in the Fields of

► Petrol Station Equipment

- Nozzles
- Hose assemblies
- Safety breaks / swivels
- Vapour recovery
- Product badges



Strong Position in the Fields of

► LPG refuelling

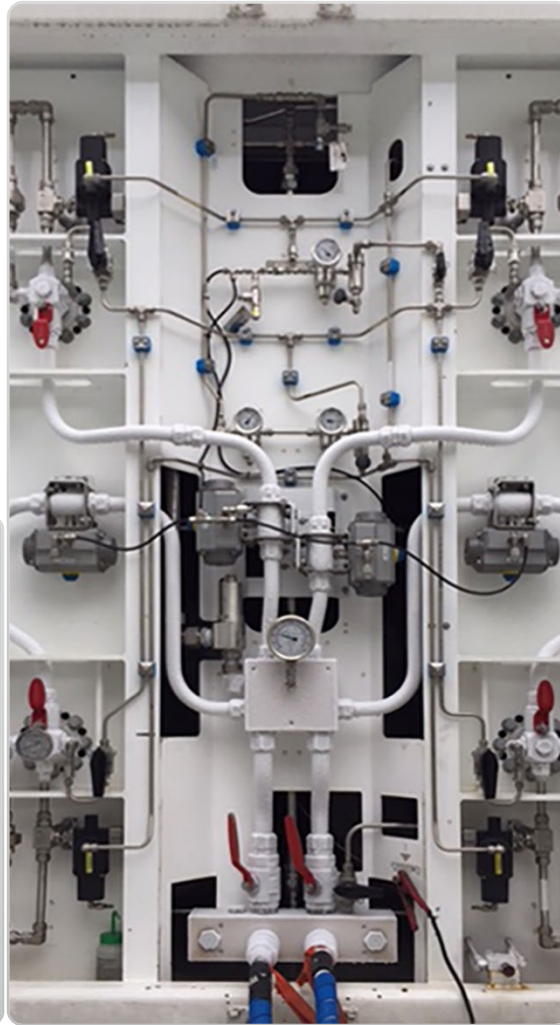
- Hoses
- Nozzles
- Dry Gas Couplings
- Safety Breaks



Strong Position in the Fields of

► CNG refuelling

- Ball valves
- Nozzles
- Sandwich Valves
- Safety Breaks



Strong Position in the Fields of

► Loading / Unloading Road & Rail Tankers, Ships

- Hose assemblies
- Tank and pipe couplings
- Dry Disconnect Couplings
- Nozzles



Strong Position in the Fields of

► Aircraft Refuelling

- Hose assemblies
- Overwing nozzles
- Dry Disconnect Couplings
- ERV expansion joints for refuellers



Strong Position in the Fields of

► Chemical Industry

- Hose assemblies
- Dry Disconnect Couplings
- Nozzles



Strong Position in the Fields of

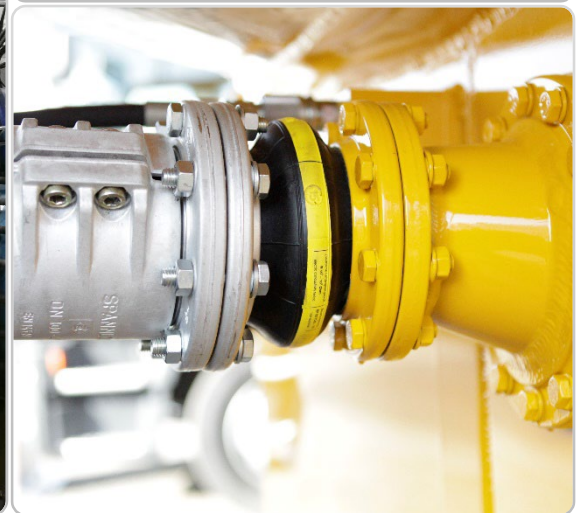
► Pharmaceutical Industry

- ELAPHARM® hose assemblies
- ElaSil® hose assemblies
- Fittings



Strong Position in the Fields of

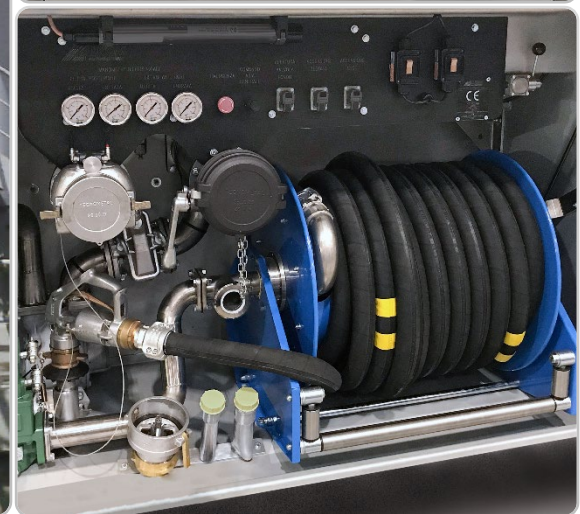
- ▶ **ERV Rubber Expansion Joints**
 - Plant constructions
 - Tank trucks
 - Ship engine rooms
 - Power plants
 - Pharma and foodstuff



Strong Position in the Fields of

► Hose Reels

- Custom-Made
- Different Rewind Mechanism
- For terminals, mobile stations or road tankers



Strong Position in the Fields of

► LNG refuelling

- Hose Assemblies
- Dry Cryogenic Couplings
- Nozzles
- Safety Breaks



Strong Position / Supplier of

► Sand and chilled casted products

- Aluminium
- Gun Metal



Production Location

► ELAFLEX HIBY, Hamburg

(Headquarter)

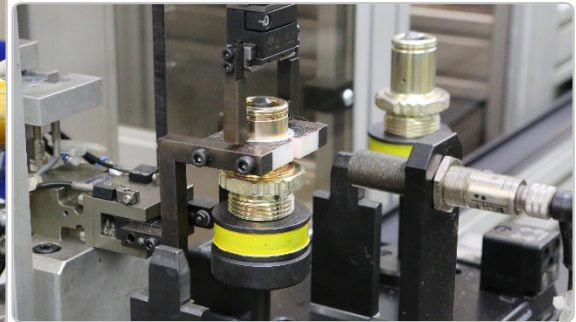
- Development
- Assembling and storages
- Sales



Production Location

► ELAFLEX HIBY, Plettenberg

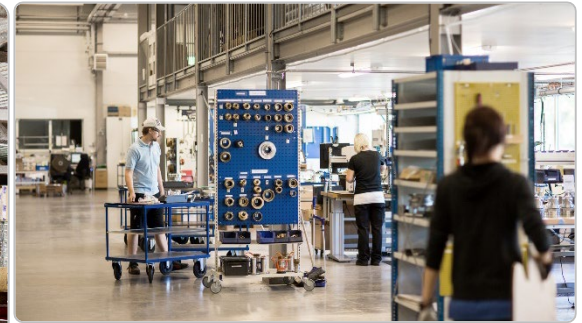
- Production of nozzles
- Petrol Station Equipment
- Sand and chilled casting



Production Location

► MannTek, Sweden

- Dry Disconnect Couplings
- Breakaway Couplings



Production Location

- ▶ DANTEC Ltd., UK
 - Composite hoses



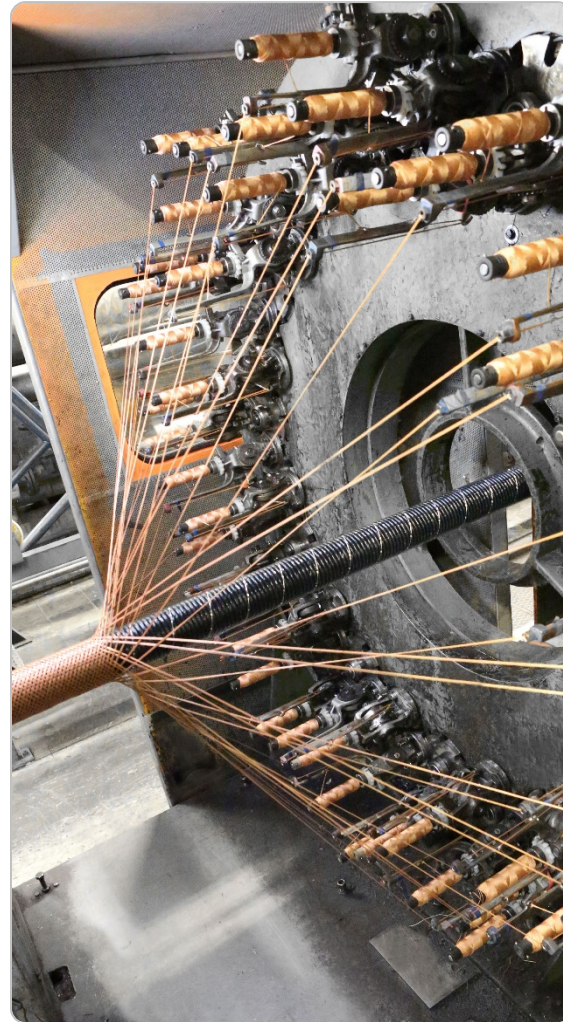
Production Location

- ▶ **OASIS Eng.,
New Zealand**
- CNG components



Production Partners in Germany

- ▶ **ContiTech, Korbach**
- Hoses
- ▶ **ContiTech, Hannover**
- Rubber expansion joints



Sales Areas



▶ Petrol Station Equipment

- Nozzles, dispenser hoses, hose couplings and accessories
- Head of Sales: Thomas Wullkopf



▶ Hoses and Couplings

- Aviation, tank truck and chemical hoses, hose and dry disconnect couplings for petroleum based products, chemicals, dangerous and sensitive media
- Head of Sales: Ulf Peemöller



▶ Rubber Expansion Joints

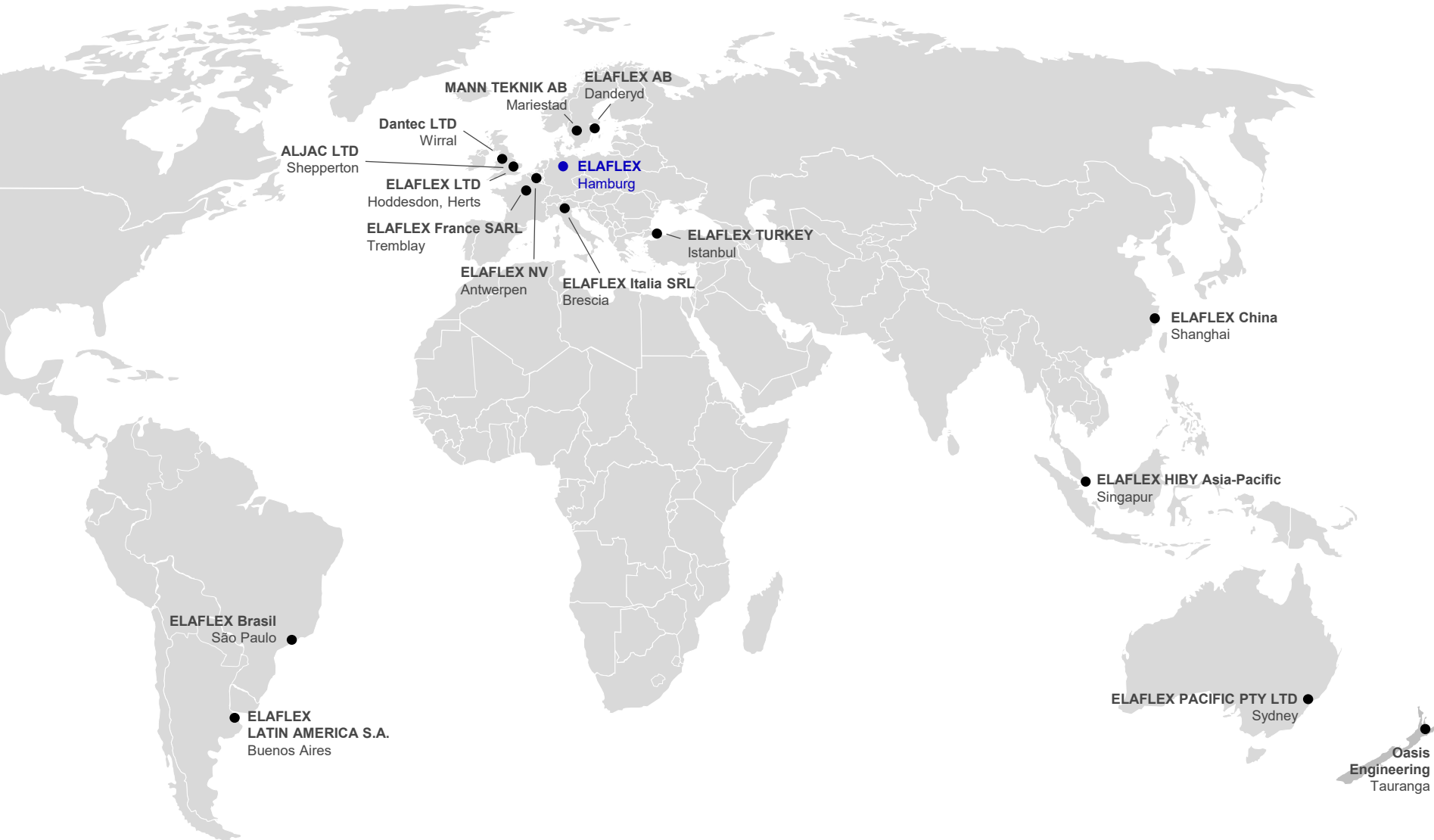
- Rubber Expansion Joints for petroleum and chemical liquids, water, foodstuffs
- Head of Sales: Tobias Cienia



▶ CAST

- Sand and chilled casted products, made of Aluminium, Gun Metal
- Head of Sales: Thomas Wullkopf

ELAFLEX Group



► More than 200 authorized distribution partners worldwide – online: www.elaflex.com

ELAFLEX